

Year	Retail Sales	% Change
2019	\$7,633,494,252	6%
2020	\$7,446,394,370	-2%
2021	\$8,930,823,065	20%
2022	\$9,343,421,896	5%
2023	\$9,392,383,203	1%

	Monthly Retail Sales		
	2022	2023	% Change
January	\$669,703,028	\$705,748,032	5%
February	\$710,906,680	\$701,625,100	-1%
March	\$833,573,691	\$805,858,020	-3%
April	\$814,081,167	\$781,923,854	-4%
May	\$811,393,395	\$813,176,035	0.2%
June	\$801,387,322	\$797,787,466	-0.4%
July	\$791,279,585	\$800,916,808	1%
August	\$780,704,668	\$798,451,568	2%
September	\$781,003,864	\$795,139,335	2%
October	\$766,571,490	\$780,625,995	2%
November	\$747,428,088	\$764,903,093	2%
December	\$835,388,918	\$846,227,897	1%

	2019	2020	2021	2022	2023
Total	\$7,633,494,252	\$7,446,394,370	\$8,930,823,065	\$9,343,421,896	\$9,392,383,203
Building Materials	\$477,497,327	\$566,678,268	\$655,026,654	\$745,864,062	\$734,199,760
General Merchandise	\$1,078,302,850	\$1,057,783,359	\$1,187,007,051	\$1,250,036,856	\$1,313,706,604
Food Stores	\$807,267,497	\$898,901,199	\$1,019,017,135	\$1,152,677,392	\$1,208,453,396
Autos, Boats, Aircraft	\$1,782,600,818	\$1,795,717,857	\$2,112,770,230	\$2,032,789,006	\$2,006,041,975
Service Stations	\$525,760,854	\$441,961,885	\$608,946,548	\$667,545,371	\$679,252,883
Apparel & Accessory	\$234,792,392	\$184,221,648	\$262,932,367	\$265,274,297	\$268,103,120
Furniture / Home Décor	\$227,712,810	\$222,062,222	\$318,477,286	\$313,660,923	\$279,885,597
Eating & Drinking	\$993,924,377	\$838,975,215	\$1,102,132,808	\$1,209,092,086	\$1,281,719,961
Other Retail	\$1,505,635,327	\$1,440,092,725	\$1,664,512,989	\$1,706,481,909	\$1,621,019,910

Source: Tennessee Department of Revenue

Note: 2023 annual data released April 2024